# This Is a Store of Plenty=Novel and Charming

FVERY step brings you to new beauties---every turn to things you have not seen before and many not to be seen elsewhere. And the Cohen Prices Speak Words of Savings at this time only because there has never before been a time when good buying yielded under-prices in such abundance. It's a price-creating time that makes this early in the season the most wonderful in the store's experience.



## The Season's Beautiful Silks

There are new effects in an almost infinite variety of styles and shadings, including the imported HABUTAI; price, from 25c a yard to \$1.00.

There are Novelty Silks; WILLOW CREPES, in plain and net effects; hand-like embroidered Crepe de Chines, in heavy qualities; Crepe Meteors; Shirting Taffetas, French Failles, Gros de Failles, Canton Crepe, Novel French Astor Bouquets,

Here are a few of the prices; these values are clearly

critical at touch.	
Yard wide Costume \$1.4	16
40-inch good Crepe de or	
Chine 95	C
Chiffon Taffeta, yard 85 wide, \$1.25 and 85	ic
45-inch Black Taffeta.	the
regular cost of which is \$1.	64.
Monday on sale for \$1.2	20
at 55	
Black and White Chec	ks.
Plaids and Stripes, sell at 75 from \$1.50 to 75	
from \$1.50 to	30

Good Black Peau de Soie, 78c yard wide, from \$2 to.... Crepe Taffeta, the highest grade imported, now for \$2.15

Crepe de Chine Waistings and Shirtings, yard wide, at 59c from \$1.46 to......... Figured or Plain Willow Crepe; \$2.25 to... \$1.46

Pompadour Habutai and Pongees, yard wide, at... 85c Dresden Teffetas, yard wide: colored and white \$1.68

### Handsome Embroideries

This is really harvest time for embroideries. They are shipped to us as freely as they were before the European There are thousands and thousands of workers in Switzerland unemployed, who are willing to work at any price, which is the reason that these beautiful embroideries are sold at values that are not within the possibility of hu-

Handsome Embroideries on long | Thousands of yards of desirable cloths or Swiss; to 14 inches 15c | new Embroideries, all imported 5c | and well made; on sale for.... 5c wide; on sale now at..... 18 inches wide, Embroidered Flouncings, handsome open work, all well made, new designs; ordinarily they are 50c; 25c Fine Sheer Estiste, hand-like embroidery, beautiful designs, all new, on sale for, per 19c yard

Open Eyelet Swiss Embroideries, Madelra like work on 121/2c 27-inch Ruffle Flouncings, for children's dresses, neat and 39c attractive designs, for, yard:

# The Lace Store Is Lacey Now

Laces will be greatly used not only for dress garniture, but for almost every use. There is a store full of laces here at best prices we have ever known.

The new Filet Lace Floureings | come in white or ecru, in designs that are stirely new, 21-29c inch widons, sale for only... The Shadow Lace Flouncings white or ecru, 18 inches, 23c

The Net Top Embroidered Lace

Colored Silk Nets, in all the street wide, for, a yard....... \$1.00 | by priced.

Handsome, refined, soft finish, Allover Shadow Laces, white or Allover Shadow Laces, white or ecru, yard wide, in new pat- 59c There are Wash Laces of every sort. Wash Laces that wash 5c and are substantial; yard....

New French and German Val. Laces, also the wide Shadow 5c and Platt Vals.; price only.... From the real Lace down to every sort that are new and handsome, including the two-tones color, metal and all sorts of novel effects, right-

## In the Infants' Department Monday

Will be found, among other special offerings-Infants' Long Crepe Kimonos,

blue and pink, trimmed with dotted satin ribbon, at 59c White Muslin Dresses for little

boys; prettily box plaited: 59c each.
See the beautiful assortment of All Linen Suits for little boys. also; the prices are from \$1.25 to

Chambray Dresses, with white pique trimmings, stylish for little girls; \$1.00

Kate Greenway Dresses, white waists, with colored plaited skirts and bloomers; just the

thing for kindergarten wear \$1.25

Black and White Coats, with black velvet collars, for stylish little \$2.50

girls, also-\$3.95 to \$5.75.

See the new Spring Hats for Store; a most complete and beautiful assortment at very moderate Second Floor.

#### Muslin Underwear

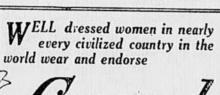
Good Quality Nainsook Slipover Gowns, entire yoke from of shadow lace Val.; rib- 40c

Pretty Lacy Gowns and Petticoats are very special 98c

New Lingerie Gowns, beautiful quality; splendid assortment to select from and all excellent values at from \$3.00 to \$7.50. Bridal Trousseau Sets, beauti-

fully designed with laces and ribbons; prices, \$6.75, \$11.00, \$12.00 and on up to \$20.50.

One of these would make a most acceptable bridal present.
Second Floor.



They Lace In Front Through the appointment of the Cohen Company as exclusive local distributors, Richmond women are

afforded the same privilege for the The Gossard bases its claim for your patronage chiefly upon its merit as an aid to beauty. This, the Gossard unquestionably is, for it brings about a decided and immediate improvement in figure. Health

improvement naturally follows, and health always means beauty. The new spring models of the Gossard Corset are now on exhibition in our salon. Come to-morrow and let our expert corsetieres show you the Gossard model that will improve your beauty.

Prices from \$2 to \$25

Second Floor.

Maximum simplicity has been attained in the

#### "Free" Sewing Machine

This feature should be of nterest to every woman. With make, the "Free" is lighter and easier running and guaranteed never to get out of order.

The new cabinet model embodies many new improve-ments, and is a handsome piece of furniture when not in use. Ask to see it

The "Free" machine is sold in Richmond only at Cohen's. Third Floor.

#### Special Drapery Offerings for Monday

Cable Net Curtains, 3 and 315-yard lengths; white, cream, and ecru; wide horders; \$3.00 Tambour Curtains, in a pretty new leaf and poppy design; special value at. \$4.00 White and Cream Madras Curtnins, valance and ball fringe, 21g yards long: \$1.50 White Irish Point Lace Bed-spreads, with shams to match only 5 which were \$10.00: for \$6.25 Monday, set

Striped Poplin, 26 inches wide, suitable for covering furnit- 15c Dotted Curtain Swiss, 36 inches wide, regularly 1212c, Mon- 9c



Extremely tailored and military models are recent arrivals also.

Very smart and stylish, in a complete range of materials and colors at \$25.00.

# The Inflowing of Spring Fashions Reaches High-Water Mark in the Garment Salon

As great a success as was the Spring Exhibit, we find ourselves wishing it could be done all over again, as each succeeding day brings newer and prettier

Some of the cases in a recent shipment of Suits came in the nature of "surprise pack-They were entirely new to us. Next day comes a letter from the maxer. The Suits had been copied from some delayed Parisian models which had slipped in after the buyers had made their rounds. "Would we take them?"

Many women will answer as did we: "Decidedly yes!" for they're quite different and

The originals probably bear price-tickets to-day well up in three figures.

Because they are copies these are only \$35.00 to \$50.00.

The assortment of materials and colors is excellent, but there is only one Suit of each

It isn't much of an exaggeration to say that every woman in Richmond might find a Suit to her liking among the lot at \$27.50. Almost as many models as there are tastes; and materials and colorings are quite as varied, too. Short and medium length coats and skirts in many styles, in gabardine, serge, poplin, silk and checks. The colors are navy, Belgian blue, green, sand, dreadnought gray and black. Priced at \$27.50.

Another assortment of very distinctive models are of gabardine, serge and checks, in colorings of dreadnought gray, sand, black, navy and Belgian blue. These are exceptionally well tailored and lined with peau de cyne. Without their price tickets you'd never guess what we ask for them. They are \$15.00.

# Famous Parisian Designers Have Sent Us Charming Dresses, Too

There are copies of delightful creations by Drecoll, | chine and checked taffeta. Priced at \$20.00. Paquin, Beer as well as the work of some of our own leading artists, in taffeta, crepe de chine and faille. All new spring colors. Priced at \$35.00.

Others that are strangers to the Salon are "Chin Chin" and various other model combination dresses of crepe de

#### And Countless Other Dresses

Of crepe de chine and taffeta, in the new shades, both dark and light. Dresses for every purpose-street, afternoon and

# The Yard-Goods Store

Beautiful Wool Dress Fabrics

The weaves are different from any other time and so are the colorings. Paris still leads in the creation of both. This store is up to the mark, not only in the various weaves and colorings, but in the quality, up to the finest that are imported. We want this tsore to prove satisfactory to the most exclusive bressers. Every means is employed to that end.

There are Silk and Wool Poplins, not the quality that you see everywhere, but the quality that is superior to anything that we have ever seen at the price.

Chiffon Brondcloths—They are 52 inches wide, sponged and shrunk. If you see them anywhere at \$2.00 in equal quality, we should really be wondering, for we have not seen them at \$2.00 as good anywhere. They come in all the new and usual staple—shades, including \$1.50

Rhosedin Poplin comes 42 inches wide, an entirely new fabrie; in the weave a combination of poplin and crepe. It comes in all the new street shades and black \$1.00

Satin Gabardine, is 54 inches wide, comes in all the latest shades; many tailors consider it the beauty of the season. The price \$1.50

Cream Storm Serge, the quality that has been She; 42 inches wide; will be greatly used later on.
You can buy it now at, 59c

We received two cases of English Imperial Serge, the same identify, quality that we have sold at also. It comes in all the new and staple street shades, also black; it is double width, 36 inches; will be on 371/2c

#### Seco Silks

We have known Seco Silks, but

width, which comes in solid colors of maize, light blue, pink, Copenagen, white, Nile and black; it is an entirely novel effect; only, 50c Also Silk Poplin, yard wide; has

Also Silk Poplin, yard whee, has every appearance of the \$1.00 material and wears equally as welly it comes in all the various new tints and colorings; price.58c

These are only three items out of more than two dozen things. All are new effects. Description is impossible, but, comparing the prices with the appearance and value, it is a wonderful material. For sale in the center of the store, on the main floor.

#### White Goods Creations

There are wonderfully many new ones, the manufacturers have really tried themselves. Some are imported, but our American runufac-turers come quickly and closely up to the following for a great deal less money. You can buy either for any purpose, as the great showing of new weaves and styles in the sheer fabrics are introduced in the French market, and \$1.94 sell from 25c to, yard....

There are novel effects in heavier material, some of the most intri-cate weaves ever produced. Quite a variety of designs, the \$1.50

Wexford Linen is the nearest linen produced out of cotton that we have ever known. It comes already shrunk, and can be relied

There are some Good Wash Goods, substantial and well made, that stand not only in wear, but in wash as well. Every conceivable new fabric, sheer and full weight can be found here. Among the many is the cross barred check Crepe Sulting; they come in 14 difupon in washing as not shrinking or changing its appearance; 40 inches wide; price,  $12^{1}/_{2}c$ The Middy Twill comes one yard

wide. It is a new cloth sold from the counter, not only for middles, but for many other substantial uses. Yard wide; priced 121/2c You know the 25e Mercerized Plaxon. These are in new effects. The manufacturers, say 25c; we

know that to be the price in alm We will also put on sale some 200 pieces of Longcloth, with the handsome channels finish; they come 12 yards to the piece, 85c and are priced at ......

#### Wash Goods

at 50c. They are double 25c width; price, yard ...... Beautiful Silk Striped Crepe Gloth, solid ground, with satin stripe. They are 35c; 17c many is the cross barred check
Crepe Sulting; they come in 14 different shades, including light and
dark blue as well. We have not
seen a prettier nor better material

All those lest Cambric Percales,
which you see anywhere at 12½c,
the newest stripes and checks and
designs produced this season.
Yard wide; price, yard..... 10c All those Best Cambric Percales,

#### High-Grade Linens

you are fond of having your table decorated with handsome linens, we have them now, and offer them at special prices. Cloths in various sizes and qualities from \$1.98 to \$12.50. Circular or square designs. Napkins to match all, from \$2.50 to \$15.00.

Other Linen Tablecloths are from ofter liber value of them full bleached and pure linen; special price German Silver Bleached Damask, 2 yards wide, that sells

Irish and Austrian as well. If | for \$1.25; various designs \$1.00 for \$1.00 \$1.00 for A large purchase of Linen Tray Clothes, size 17x27; on sale 25c Monday for, each Also, the 75c quality, hemmed, mercerized Napkins, 18x18, 60c full bleached for for ..... Main Floor.

#### Acme Adjustable Dress Form Indispensable

r nome as well s professional ressmakers. expense and wor-ry of dressmak-

Assures a Perfect Fitting Garment

adjustable to all Style illustrated is No. 221, Acme

In the Art Department Fine Quality Nainsook Gowns, stamped in pretty patterns; the usual 63c quality for 52c

children's Dresses, ready-made 

Have you seen the new lamp shade materials in Japanese effects? All the very latest ideas in this popular fad are here in

great variety. Free instruc-tions in shade making on Tuesday and Thursday afternoons. Free lessons in kniting and crocheting on Mondays, Wednesdays and Fridays.

Second Floor.

# A SURE, QUICK BEAUTIFIER Build up the worn-out flesh tissues, and thus remove wrinkles and

bring back the glowing beauty of youth. An expert will demonstrate how this is easily and quickly accom-

ELMO TISSUE BUILDER The purchase of a box entitles you to a free massage. On sale at The private massage parlor is on the second floor.

The Housefurnishing Store

Will offer Monday some exceptionally fine values in heavy Triple Enamel Ware-the goods that have made this de-

partment so well known in so many Richmond nomes. Among the offerings will be: Straight Stove Pots; 18 39c and 21 quarts; each .. 6-quart Berlin Teakettles 29c Special prices for Ennmel Tenkettles and heavy enamel ware will

Coffee Pots, 1-quart size 15c Coffee Pots, 2-quart size 19c will be ..... Senmless Ham Bollers, with close fitting enameled covers; \$1.00 Double Rice Bollers, 6-quart 49c Cake Moulds, tube in cen- 19c Water Buckets, 12-quart 35c Dish Pans, 17-quart size, 39c Among the other specials in Housefurnishings will be:



Waldo Clothes Driers, 5 sections with 3 drying rods on each; folds up when not in use; 69c \$1.00 White Enameled Bath Stools, round tub, rubber 69c walle from, round or square; can be used on gas or oil 95c stoves ...... Patty or Timbale Moulds, 50c No. 2 size Card Moulds, all shapes: 75c

# The Bargain Basement Monday

The effects of some almost phenomenal purchasing will be evident in the prices of almost every kind of desirable merchandise.

Goods will be found here at prices that are barely half of those charged elsewhere

regularly for the same goods
DOMESTIC GOODS.
10c Bleached Cambric, 73/4C 30c Bleached Sheeting, 24 10
180
10c Dress Glughams, various 5c pretty patterns; yard
10c Unblenched Pajama Checks, 36 inches wide, good 53/4c
Bourette, stripes; yard 121/2c
inches wide; yard 103/4c
1215c Percales, yard wide; assorted figures and stripes; 73/0
yard 1740
Blenched Muslin, yard 43/4c
- WHITE GOODS.
English Longeloth, soft finish, full ten-yard pieces; per 56c
piece
25c White Organdles, excellent
quality; slight imper-
fections on selvage; per $12\frac{1}{2}c$
yard
checks: vard 51/2C

French Butiste, 40 inches widel BEDDINGS.

Blenched Sheets, \$1x90 size, xtra heavy; 75c grade; 59c s1.00 Scalloped Hemstitched heets, \$1x90 size, hand torn; 85c 39c Scalloped Hemstitched ach ... 81x90 size, hand torn; 85c 39c Scalloped Hemstitched ... 85c 50 All-Wool Physics \$3.50 Norfolk Suits, pretty spring patterns; \$2.44 Norfolk Suits, in pretty checks, blue and brown; one of the nobblest Suits that we have seen; usually \$5.00; special, \$3.86 

BOYS' CLOTHING.

